

**Industry for Development – Case Study**  
**Industrial Policy for Development in Malta**

Participants:	Ethiopia Investment Agency; Ethiopian Industrial Parks
Delivered by:	Malta Enterprise and Trade Malta
Funded by:	The Ministry for Foreign Affairs and Trade Promotion of the Republic of Malta
Venue:	Malta Enterprise

**Sunday 24<sup>th</sup> November**

18:00	19:00	Informal welcome at hotel	
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**Monday 25<sup>th</sup> November**

Venue: Malta Enterprise, third floor board room

09:00	09:30	Introduction and overview of programme	<b>Dr. Mario Brincat</b> , Research & Policy Review Division, Malta Enterprise; <b>H.E. Mr. Ronald Micallef</b> , Malta's ambassador to Ethiopia
09:30	10:00	History of Malta Enterprise and the evolution of industrial policy in Malta	<b>Dr. Mario Brincat</b> , Research & Policy Review Division, Malta Enterprise
<i>Break</i>			
10:15	11:00	Start-ups – Malta's approach	<b>Mr. Cain Grech</b> , Coordinator, Business Development Malta
11:00	11:45	Trade Malta – overview of Trade Malta's role and of Malta's exports	<b>Mr. Anton Buttigieg</b> , CEO Trade Malta
11:45	12:30	Business First – Malta's approach to SMEs	<b>Ms. Marika Tonna</b> , CEO Business First
<i>Sandwich Lunch</i>			
13:30	14:30	Building a pharmaceutical sector – Malta's experience	<b>Mr. Mario Galea</b> , Advisor to CEO Malta Enterprise and <b>tba</b> , Malta Medicines Authority
15:15	16:30	Visit to Playmobil (Hal Far)	

<b>Tuesday 26<sup>th</sup> November</b>			
Venue: Malta Industrial Parks, Valley Road, Msida and Life Sciences Park, San Gwann			
09:00	09:45	Introduction to Malta Industrial Parks	<b>Mr. Iman Schembri</b> , Chief Officer Industrial Projects, Malta Industrial Parks
09:45	10:30	Greening Industrial Parks	<b>Mr. Ivan Cachia</b> , QPM
10:30	11:00	Discussion	
11:30		<i>Arrival at Life Sciences Park; welcome coffee</i>	
11:45	12:30	EU standards/laboratory services for export	<b>Mr. Chris Busuttil Delbridge</b> , Managing Director, Evolve Ltd
12:30	13:45	Shaping the future – digital innovation, AI, Blockchain	<b>Dr. Wayne Grixti</b> , Chief Technology Officer, Malta Digital Innovation Authority; <b>Dr. Jonathan Galea</b> , Blockchain Advisory
<i>Sandwich Lunch</i>			
14:15	16:00	Introduction to Life Sciences Park, including visit	<b>Mr. John Buttigieg</b> , CO Corporate Services, Life Sciences Park
<b>Wednesday 27<sup>th</sup> November</b>			
Venue (AM): Malta Enterprise, third floor board room			
09:00	09:45	The Free Zones Act and Africa-EU trade	<b>Ms. Josephine Farrugia</b> , Malta Free Zones Authority
09:45	10:30	Meeting with Mr. Kurt Farrugia, CEO Malta Enterprise	
<i>Break</i>			
11:15	12:00	Maltese industry and the labour market	<b>Mr. Vince Maione</b> , CEO National Skills Council
12:30	13:15	Meeting with Chamber of Commerce, Enterprise and Industry	
<i>Sandwich Lunch</i>			
14:00	14:45	Meeting with Minister for Foreign Affairs and Trade Promotion	

<b>Thursday 28<sup>th</sup> November</b>			
09:00	10:30	Visit to Aquabiotech Group (Mosta)	<b>Dr. George Mantas</b> , Business Development Director, Aquabiotech Group
11:15	12:45	Visit to Malta Freeport (Kalafrana)	<b>Mr Fernando Querol</b> , Chief Operating Officer
<i>Sandwich Lunch</i>			
14:00	16:30	Visit to MCAST (Kordin)	<b>Mr. Stephen Vella</b> , General Manager MCAST Gateway to Industry
<b>Friday 29<sup>th</sup> November</b>			
09:00	10:00	Case Study 1 – Climbing up the value chain in the clothing industry – Bortex (Marsa)	
<i>Departure for Gozo</i>			
13:00	14:30	Case Study 2 – From import substitution to exports – Magro Brothers (Xewkija, Gozo)	<b>Mr. John Magro</b> , Managing Director, Magro Brothers
<i>Sandwich Lunch</i>			
<i>Return to Malta (Malta Enterprise)</i>			
16:00	16:30	Closing session, group photo	